

LOCAL MARKET UPDATE

5 Year Tracking

Neighborhood - SF	*Mos Inv	2019 YTD JUN		2018		2017		2016		2015		2014		**5 Year +/-
		Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	
Aina Haina - Kuliouou	12.2	34	1,048,000	85	1,450,000	94	1,240,000	82	1,100,000	85	1,100,000	87	1,200,000	20.8%
Ala Moana - Kakaako	9.0	2	997,500	10	947,500	7	975,000	6	795,000	5	1,200,000	5	875,000	8.3%
Downtown - Nuuanu	5.9	46	890,000	84	952,500	91	895,000	80	910,000	82	867,125	82	912,500	4.4%
Ewa Plain	4.3	351	680,000	735	680,000	857	659,000	738	625,000	660	585,000	630	543,500	25.1%
Hawaii Kai	6.4	74	1,115,000	179	1,175,000	177	1,225,000	186	1,072,500	196	1,125,000	178	977,500	20.2%
Kailua - Waimanalo	6.6	136	1,100,000	337	1,150,000	313	1,125,000	313	1,070,000	295	1,005,000	294	947,000	21.4%
Kalihi - Palama	5.6	65	755,000	126	758,750	121	749,450	109	700,000	115	695,000	106	624,000	21.6%
Kaneohe	5.6	106	889,500	244	879,000	265	875,000	224	810,000	239	763,000	244	735,000	19.6%
Kapahulu - Diamond Head	5.9	112	1,097,500	178	1,063,000	203	1,000,000	210	950,000	223	899,000	202	877,500	21.1%
Makaha - Nanakuli	5.3	147	499,000	316	480,000	339	463,000	278	430,000	249	380,000	211	348,000	37.9%
Makakilo	5.9	70	699,000	155	735,000	160	723,025	167	686,500	164	625,000	148	599,975	22.5%
Makiki - Moiliili	6.8	60	1,180,000	104	1,249,900	109	1,200,000	116	1,101,000	98	1,100,000	94	1,065,000	17.4%
Mililani	4.4	100	795,000	211	800,000	232	773,500	250	750,000	253	690,000	236	675,500	18.4%
Moanalua - Salt Lake	2.5	19	810,000	51	900,000	48	898,500	42	887,000	45	770,000	38	776,500	15.9%
North Shore	13.5	36	894,000	96	973,250	107	880,000	105	800,000	99	840,000	107	750,000	29.8%
Pearl City - Aiea	3.8	123	777,000	256	790,000	265	756,000	292	730,000	239	678,000	214	640,000	23.4%
Wahiawa	3.1	45	625,000	81	615,000	108	599,000	74	565,000	75	515,000	76	484,500	26.9%
Waialae - Kahala	11.5	39	1,825,000	86	1,882,500	124	1,750,000	107	1,830,000	101	1,850,000	106	1,800,000	4.6%
Waikiki	0.0	0	-	2	623,500	3	1,159,000	1	390,000	0	-	-	-	-
Waipahu	3.6	107	700,000	215	700,000	219	675,000	229	633,000	222	600,000	213	580,000	20.7%
Windward Coast	13.3	23	890,000	54	797,000	66	757,500	69	650,000	48	665,000	39	680,000	17.2%
O'ahu SF	5.6	1695	775,000	3609	790,000	3908	755,000	3678	735,000	3455	700,000	3285	675,000	17.0%

*Months of Inventory based on average closed sales.

** 5 Year +/- is % variance of 2018 vs 2014

Neighborhood - CONDO	*Mos Inv	2019 YTD JUN		2018		2017		2016		2015		2014		**5 Year +/-
		Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	
Aina Haina - Kuliouou	6.0	2	617,500	3	617,500	0	-	3	670,000	6	662,500	3	615,000	0.4%
Ala Moana - Kakaako	7.5	251	654,000	524	680,000	561	545,000	497	499,000	453	365,000	447	530,000	28.3%
Downtown - Nuuanu	5.5	217	580,000	373	591,500	385	450,000	362	396,500	352	443,000	311	399,500	48.1%
Ewa Plain	3.8	234	510,000	581	509,500	555	480,000	523	443,000	444	409,000	428	380,000	34.1%
Hawaii Kai	8.0	74	674,500	188	678,000	194	650,000	210	625,000	189	609,500	201	605,000	12.1%
Kailua - Waimanalo	2.5	64	645,000	109	647,000	112	560,000	103	550,000	81	560,000	98	472,500	36.9%
Kalihi - Palama	5.9	49	397,000	109	397,000	123	376,000	119	375,000	103	360,000	109	360,000	10.3%
Kaneohe	5.0	85	579,000	196	579,000	226	545,000	203	532,500	210	475,000	187	450,000	28.7%
Kapahulu - Diamond Head	7.6	45	540,000	78	540,000	104	495,000	73	485,000	97	550,000	93	535,000	0.9%
Makaha - Nanakuli	4.4	93	179,650	191	179,300	176	155,000	181	135,500	142	132,750	143	120,000	49.4%
Makakilo	3.3	76	400,000	163	403,500	170	379,000	145	350,000	152	317,750	102	289,000	39.6%
Makiki - Moiliili	5.8	248	355,000	582	355,000	662	370,000	646	370,000	610	343,000	581	340,000	4.4%
Mililani	2.6	202	415,000	451	401,500	447	380,000	397	360,000	407	340,000	329	309,000	29.9%
Moanalua - Salt Lake	4.5	91	393,000	211	391,000	209	372,000	205	361,000	244	335,000	226	308,750	26.6%
North Shore	4.4	27	529,000	55	520,000	57	435,500	50	427,500	52	387,500	51	336,000	54.8%
Pearl City - Aiea	3.3	171	388,000	346	390,000	349	365,000	330	355,000	312	330,000	316	315,500	23.6%
Wahiawa	7.1	16	240,000	36	240,000	45	210,000	36	171,700	42	142,000	27	138,000	73.9%
Waialae - Kahala	9.9	20	575,500	40	575,500	56	568,000	51	568,000	40	535,000	46	480,000	19.9%
Waikiki	8.6	488	397,750	1183	399,000	1121	389,000	1065	370,888	958	349,000	948	320,000	24.7%
Waipahu	2.8	120	375,000	233	375,000	236	371,500	228	329,000	225	313,000	223	295,000	27.1%
Windward Coast	13.2	10	242,500	27	242,500	36	267,500	22	222,500	15	197,000	19	215,000	12.8%
O'ahu CONDO	5.6	2583	419,000	5679	420,000	5824	405,000	5449	390,000	5028	360,000	4810	350,000	20.0%

Highlights are better than island wide